

## Case Study

# A Leading Accounting and Consulting Firm in the US

Service(s) offered: Due Diligence & Valuations

Sector/Industry: Accounting & Consulting



## Provided financial due diligence shared services as an extended team to support the global transactions

As one of the leading global advisory and accounting firms based in the US, our client provides due diligence services.

We were approached by two of their offices to support their transaction advisory team with due diligence support. Their usual clients are either the buying- or selling-side who require transaction advisory or due diligence services.

In this context, we were helping them with various activities of financial due diligence, which included deal-tool preparation, individual analysis, and base data consolidation for further analysis related to the target company.

### Challenge

The client was facing challenges in executing multiple engagements with limited resources, under stringent deadlines. They were looking out for a faster turnaround without impacting the quality of deliverables.

### Solution

#### Preparing the deal-tool/data book, QoE, Working Capital

- Preparation of deal-tool/data book from the dataset that is generally exported from the structured data (prepared by Nexdigm) and their accounting software such as QuickBooks.

### Case Highlights

- Prepared the deal-tool/data book, Quality of Earnings (QoE), and working capital.
- Conversion of unstructured data into structured formats for analysis.
- Consolidation of general ledger and various other large datasets into financial statements.
- Around-the-clock turnaround offered while matching the quality of deliverables.
- Team equipped to handle all aspects from analyzing individual area to managing end-to-end due diligence along with management discussions.
- Tasks performed by skilled employees, releasing bandwidth for the front-end team to engage with targets.

**6500+**  
hours delivered



**300+**  
assignments



- Area-wise analysis which becomes the source for the analysis in data book and also for our client to identify key deal issues/adjustments in Quality of Earnings (QoE), working capital.
- Analysis includes but not limited to revenue, COGS, direct expenses, margins analysis, Account Receivables (AR), Accounts Payable (AP), Cash To Revenue (CTR), Revenue, Cash To Expense (CTE) etc.
- We also assisted in performing quality checks and review of deal-tool and QoE/working capital.

**Preparation/consolidation of general ledger and various other large datasets into financial statements**

- Preparation of income statement and balance sheet from trial balance or general ledgers.
- Consolidation of the financial statements of multiple entities in structured manner for historic trends analysis (including intercompany eliminations).
- Review of forecasts shared by target's management along with the historical database.
- Preparing segmental financials for business units to deep dive into respective business margins and key performance indicators.

**Impact**

- The Nexdigm team was equipped to handle the analysis of individual due diligence areas along with managing end-to-end due diligence projects followed by management discussions.
- The team supporting the client has several years of experience in due diligence assignments and provides expertise to identify key issues/matters which helps supports our client in management discussions.
- Our team works as an extension to the client's front-end team, releasing bandwidth for them to engage with targets.
- Around-the-clock turnaround offered due to a geographical advantage.
- The shared services support provided by Nexdigm to the client is backed by robust processes and technological prowess, ensuring confidentiality of the target's data, timely deliverables, and minimal intervention.
- We prepared templates for all individual due diligence areas that the client can refer to for future assignments.

For more information on this case study, please write to us at:

**[ThinkNext@nexdigm.com](mailto:ThinkNext@nexdigm.com)**

You can also visit our website to know how our services resulted in tangible business benefits:

**[www.nexdigm.com](http://www.nexdigm.com)**