



Valuation Services

Deciphering your organization's true potential



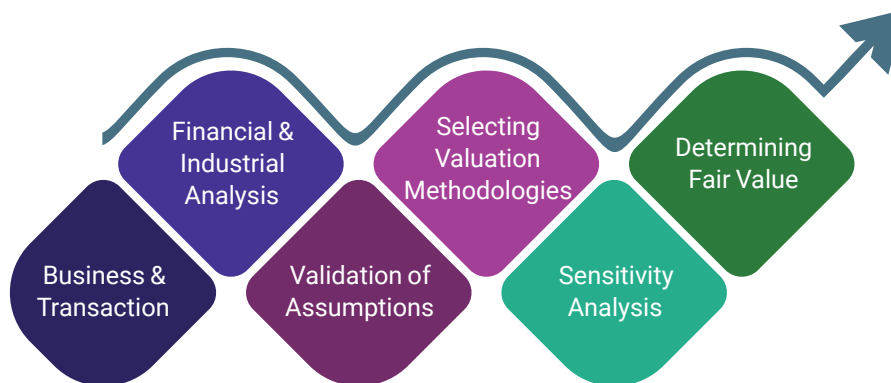
Valuation is no longer restricted to its use as a traditional jargon when buying or selling a business. Knowing the worth of your business is one of the corner stones for sound managerial decision-making.

Nexdigm (SKP's) founders have nurtured a culture of professional standards, innovation and service orientation in our organization. This ecosystem compels us to consistently deliver high quality, personalized results.

Our ability to easily identify, confront and resolve a variety of concerns for our clients arises from a team of dedicated professionals with multi-disciplinary competencies.

Our diverse clientele includes multinationals, listed companies, investment advisory firms, private equity funds, venture capital funds and real estate funds, from across 45 countries.

Our Approach



We endeavor to weigh in factors like the business model, historical and expected performance, intangible value, competition, general and industry economic outlook, etc., while arriving at the value of a business. Our approach typically includes:

- Thorough understanding of the client's business, the transaction and the valuation purpose. This involves detailed discussions with the management, site visits, etc.
- Financial analysis of the business and industry in which it operates. Due attention is given to key risk parameters influencing the business and the industry, assessing business profitability and sustainability.
- Review of the business plan. The business plan can be provided by the management for assumption validation, or Nexdigm (SKP) can develop the entire business plan.
- Selection and application of the suitable valuation methods taking into consideration the nature of the business and transaction.
- Sensitivity analysis of the key valuation drivers including sales, margins, users, etc.
- Arriving at the fair value of the business and/or the financial instrument.

Our Services



We provide independent and professional advice on valuation that integrates aspects of accounting, financial reporting, tax planning, corporate transactions and regulatory compliances. We also advise our clients on the valuation of corporate transactions, including mergers and acquisitions, joint ventures and restructuring assignments.

Commercial Valuation

Nexdigm (SKP) can assist you in determining the value of your business for various commercial applications. Based on our extensive industry experience and a holistic approach, we offer tailor-made solutions to facilitate informed decision making.

- Business Valuations
- Intangible Asset Valuation
- Litigation Valuation
- Fairness Opinion

Ind AS Valuation

Nexdigm (SKP) can assist you in crafting the right strategy and framework for adoption and implementation of the Fair Valuation framework under Ind AS.

- Purchase Price Allocation
- Impairment Testing
- Fair Valuation of Financial Instruments
 - Hybrid Instruments
 - Financial Assets/Investments

Regulatory Valuation

Nexdigm (SKP) can assist you in navigating through the multifaceted legal doctrines governing significant corporate transactions. Our team is conversant with Indian and International laws, providing sound technical backing to our valuations. These laws and regulations are pertaining:

- Foreign Exchange Management
- Income Tax
- Transfer Pricing
- Corporate Governance
- Insolvency and bankruptcy

Corporate Planning

Nexdigm (SKP) delivers customized solutions aimed at enabling management decision making, facilitating organizational goals and measuring tangible business benefits.

- Business Plan
- Financial Modelling
- Model Validation
- ESOPs
- Complex Structuring
- Succession Planning

Our Experience



Online Gaming

Buy-side valuation of an online poker platform in India for a Southeast Asian investment group, looking to invest in the Indian online gaming circuit.

Enterprise Solutions

Buy side valuation of an enterprise tech-product start-up for investment by a leading listed Indian Financial Institution specializing in providing debt financing.

FinTech

Buy-side valuation of a FinTech start-up focusing on MSME lending using customized products that use technology as an enabler for dynamic credit assessment and speedy disbursements & collections.

Electronics

Valuation to facilitate a majority stake sale of an Indo-Austrian joint venture engaged in manufacturing ballasts and LED drivers.

Life Insurance

Valuation review of an Indo-Japanese Life Insurance company and assisting a top Indian bank in sell-side negotiations with their JV partner.

Telecom

Fair valuation of contracts for a telecom software company providing mobile number portability and related software services transferring its assets to a third party.

Event Management

Purchase price allocation of investments made in an early stage start-up offering DIY ticketing services for India's largest online ticketing platform.

Healthcare Diagnostics

Purchase price allocation for a leading Indian listed player providing Pathology and Diagnostic Services for the acquisition of a regional pathology chain.

Microfinance

Buy-side valuation of an Indian Microfinance company for a premier Indian NBFC with a strategic intent to cross-sell products and meet PSL targets.

Optics

Valuation of the recently acquired subsidiary of a French company, a world leader in ophthalmic optics, for impairment testing of investment.

e-Commerce

Purchase price allocation for the acquisition of the Philippines operations of a global online marketplace for buying and selling goods (with a presence in 40+ countries) by a buyer with similar operations.

Payment Infrastructure

Valuation of an Indian Retail Payment organization accredited with the development and provision of a unified payment gateway in India, for classification and measurement of investment as per the RBI regulations.

Shipping

Valuation of the shipping subsidiary of a publicly traded Indian conglomerate and evaluation of the regulatory impact of the proposed corporate restructuring.

EdTech

Business plan design of an EdTech Company (specializing in STEM based learning) across GCC, Singapore and Sub-Saharan Africa and sell-side valuation for a strategic stake sale.

Automotive

Fair valuation of stock options granted by a pioneer in manufacturing automotive components, which is a subsidiary of a publicly traded Indian conglomerate, for financial reporting.

Our Advantage



50+

years of experience in accounting, advisory, assurance and tax



1200+

associates from accounting, legal, tax, engineering, management and other diverse backgrounds



1200+

active clients including Fortune 500 companies, multinationals, and companies listed on global exchanges



50+

countries where we have our clients

About Nexdigm (SKP)

Nexdigm (SKP) is a multidisciplinary group that helps global organizations meet the needs of a dynamic business environment. Our focus on problem-solving, supported by our multifunctional expertise enables us to provide customized solutions for our clients.

Our cross-functional teams serve a wide range of industries, with a specific focus on healthcare, food processing, and banking and financial services. Over the last decade, we have built and leveraged capabilities across key global markets to provide transnational support to numerous clients.

We provide an array of solutions encompassing Consulting, Business Services, and Professional Services. Our solutions help businesses navigate challenges across all stages of their life-cycle. Through our direct operations in USA, India, and UAE, we serve a diverse range of clients, spanning multinationals, listed companies, privately owned companies, and family-owned businesses from over 50 countries.

Our team provides you with solutions for tomorrow; we help you *Think Next*.



USA Canada India UAE Japan Hong Kong

Reach out to us at ThinkNext@nexdigm.com

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